

# **AppLovin: Persistent Lies About Persistent Identifiers**

**APP CEO and CTO Blog Responses Lie About The Existence Of Persistent Identifiers And How It Breaks Data Privacy Rules**

**May 7, 2025**

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# APP's Persistent Lies, Denying Use of Persistent IDs



Muddy Waters is short AppLovin (APP). APP's CEO and CTO responded to our initial report (dated March 27, 2025) with demonstrably false statements. In contrast to its CEO and CTO's claims, APP continues to use persistent identifiers that violate users' privacy and partner platforms' terms of service.

CEO Foroughi denied that APP creates or uses persistent identifiers in his March 31, 2025 blog post.<sup>1</sup> We show this denial is a lie. Throughout Foroughi's blog post, he references CTO Shikin's analysis. We show that Shikin's explanation of how identifiers data are used and how APP creates and uses personal identifiers is misleading—a lie of omission.<sup>2</sup>

Included at the end of this presentation is a link to a video by a third-party investigations firm, Permanent Record Research Inc. (PRR), which we engaged to verify our thesis and assist with this project's research.

This presentation introduces the video which provides new evidence, data, and visualizations that clearly demonstrate the existence and use of persistent identifiers to build Persistent Identify Graphs (PIGs) and retarget ads to mobile game users. In the video, the PRR technical expert explains in detail how Shikin's response misleads, how the persistent identity graphs are created, how these persistent identifiers interact with APP's tech stack and are called on in the ad auction (mediation) processes, and that they cross domains and applications.

<sup>1</sup> APP CEO Adam Foroughi, March 31, 2025: Performance Advertising: How we drive value and handle data, <https://www.applovin.com/blog/how-we-drive-value-and-handle-data/>

<sup>2</sup> APP CTO Basil Shirkin, March 31, 2025: Performance Advertising: Examination of e-commerce data practices, <https://www.applovin.com/blog/examination-of-e-commerce-data-practices/>

# CEO's Bald-Faced Lie About Its Creation of Persistent Identifiers Which Violate User Privacy

On March 31, Foroughi denied that APP creates or uses persistent identity graphs (PIGs) for users who decline IDFA cross-application tracking.<sup>1</sup> On May 1, APP re-upped Foroughi's lie by recycling his March 31 post in a newsletter to stakeholders entitled "Directly From Our CEO: Maximizing Value & Ensuring Data Safety."

This presentation and the accompanying video show records of web and application traffic that prove these claims to be utterly false. We show that persistent identifiers are created, disguised, and applied to track users across domains and applications.

Below: Foroughi denies APP creates or uses persistent identity trackers – i.e. fingerprinting

## How it works in our world

Data powers modern advertising, but it's also where questions arise. Let's unpack how we handle it across apps and websites.

Apple's App Tracking Transparency (ATT) reshaped in-app advertising. Users can choose to share IDFA for cross-app tracking — or not. When they opt out, we don't create alternative accurate and persistent identifiers, typically called device fingerprints.

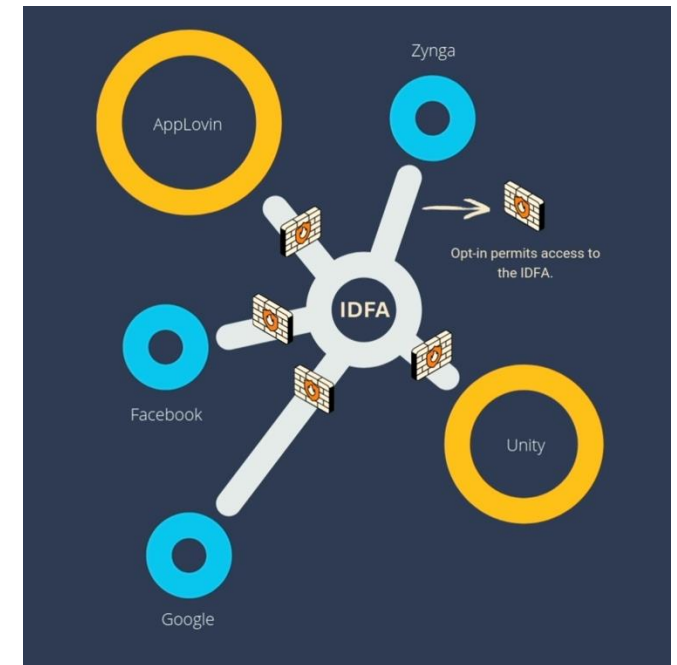
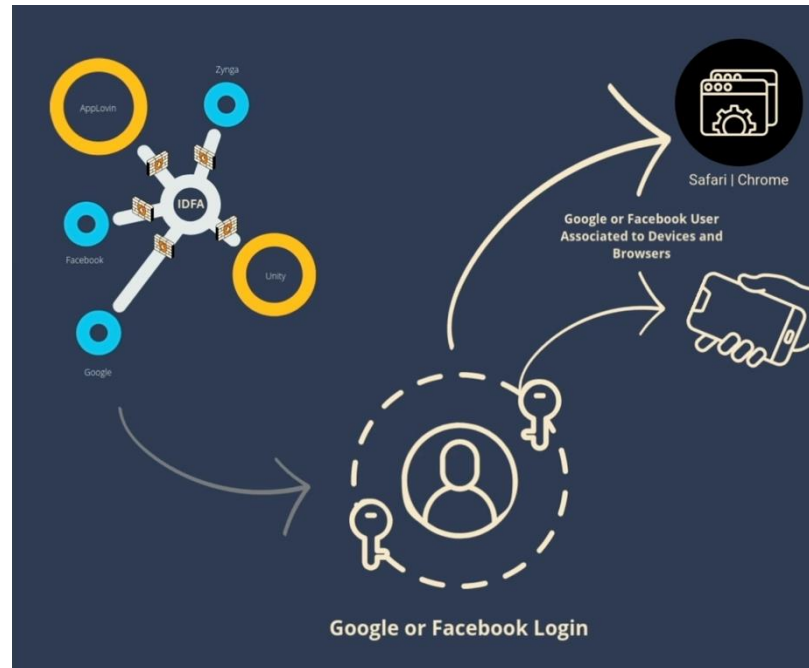
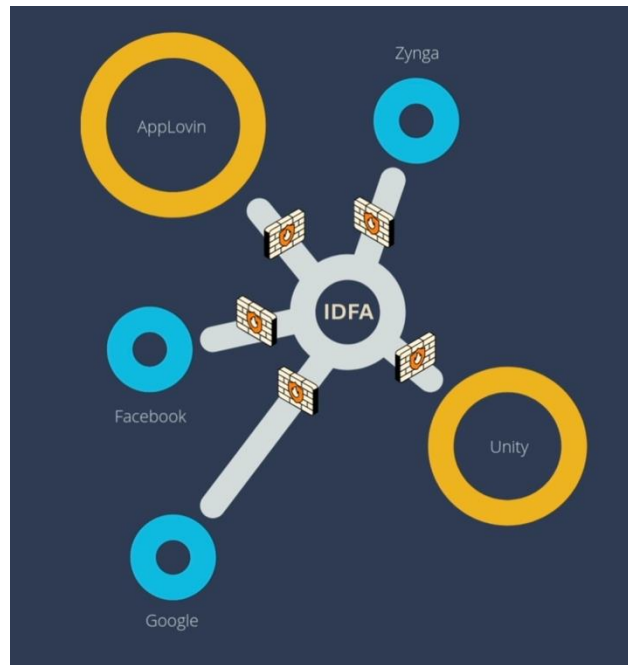
<sup>1</sup> APP CEO Adam Foroughi, March 31, 2025: Performance Advertising: How we drive value and handle data, <https://www.applovin.com/blog/how-we-drive-value-and-handle-data/>

# Refresher: How Privacy Should Be Protected

Previously the Apple IDFA allowed advertisers to track users without consent. This changed in 2021 when APPL terminated or “sandboxed” IDFA access.<sup>1</sup> Unless users’ opt-in, advertisers are prohibited from tracking users across environments. GOOG and FB users already login to use their applications. This gives GOOG and FB a major advantage, as they can track users’ activities within their applications.

APP and most APP games do not require a login; therefore, users, platforms, and stakeholders (games, advertisers, etc.) have the expectation that the TOS and user privacy rules are being followed and the users’ identities are NOT being tracked.

Below: Three excerpts from the video showing how the firewalling / sandboxing of Apple’s IDFA



<sup>1</sup> APPL’s IDFA was known as “Identifier for Advertisers.” This was announced in June of 2020 and implemented with the release of iOS14.5 in April 2021.

# APP's CTO's Lie of Omission

On March 31, Shikin posted a blog in defense of APP's practices.<sup>1</sup> We contend Shikin's analysis is limited, looking only at the e-commerce side of the platform, and explaining only how prominent identifiers are supposed to be properly handled. The IDs he shows used by FB and GOOG are unique to each user in each domain as would be expected, i.e., the same ID is not re-used or persist to track the user on another domain.

Shikin does not look at how the applications interact; and unsurprisingly he omits the *how* and *what* of APP's improper persistent identifiers. Specifically, when users visit different e-commerce domains (websites), APP generates and sustains the same persistent ID for the same user.

Below: Shikin's examples show FB and GOOG using different, unique IDs.

**APPLOVIN CTO ANALYSIS**

crocs.com Web Browser Only

Domain	Facebook	Google
crocs.com	fb.1.1.17432...19577	GA.1.1.85324...3995
thewoobles.com	fb.1.17431...55185	GA.1.2.575366...6901
trueclassicttees.com	fb.1.17432...14887	GA.1.1.339...c0b0

*All Unique for User.*

Below: Shopify correctly uses Unique IDs—but APP applies persistent ID's (non-unique), sustaining them for weeks or longer.

Domain	Shopify	Applovin Ecommerce
ilmakiage.com (March 19, 2025)	N/A	285035d2-a4bf-4275-bd06-31ea02d6a9fe
minceetbien.com (March 19, 2025)	DCDBCCDF-9aa1-4561-81ae-e669fd937f4	285035d2-a4bf-4275-bd06-31ea02d6a9fe
drinkbrez.com (March 31, 2025)	0855AF43-6e1a-4D8F-a728-5e61a138e5df	285035d2-a4bf-4275-bd06-31ea02d6a9fe
namacbd.com (March 31, 2025)	84861B04-6205-41E6-a9df-1eee7e50cd4f	285035d2-a4bf-4275-bd06-31ea02d6a9fe

*Persistent, Non-Unique Identifier*

<sup>1</sup> APP CTO Basil Shirkin, March 31, 2025: Performance Advertising: Examination of e-commerce data practices, <https://www.applovin.com/blog/examination-of-e-commerce-data-practices/>

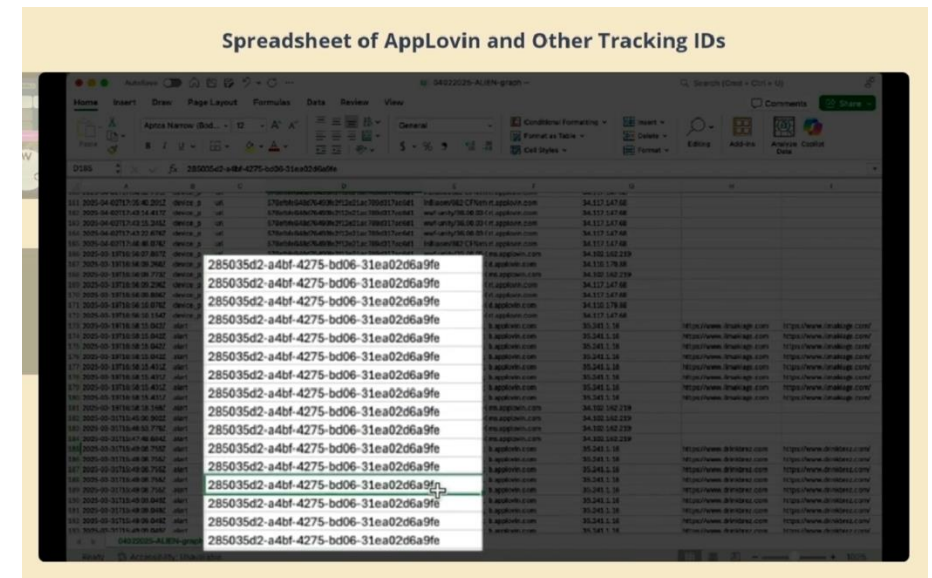
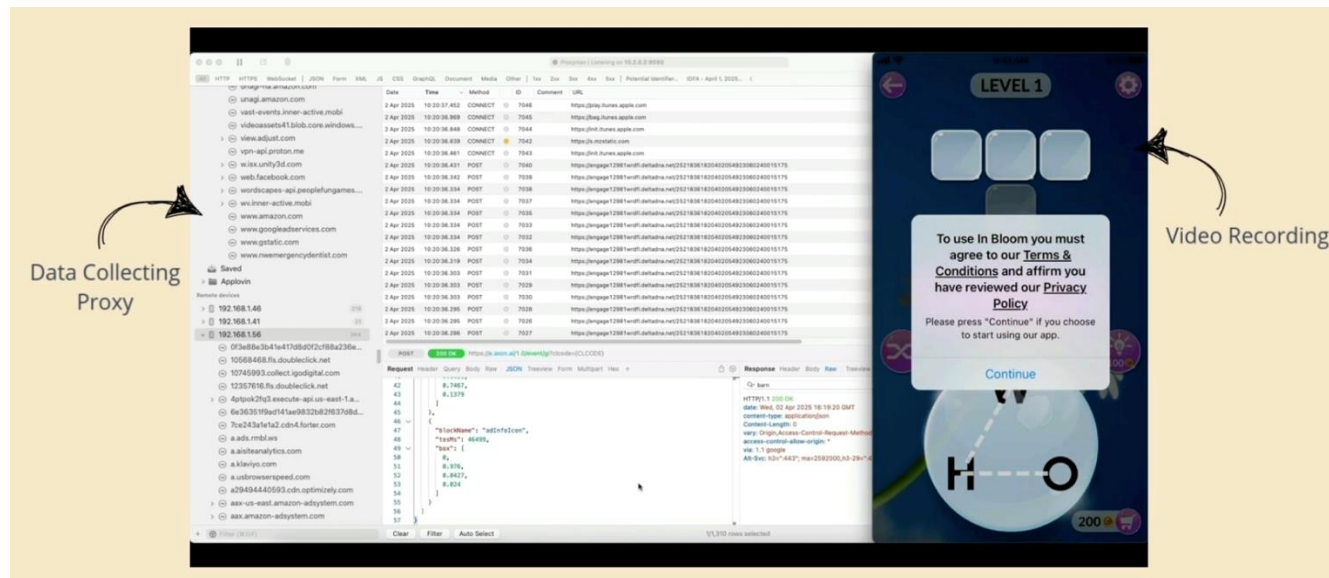


# Data Collection Methods

PRR's technical expert video explains the research methods used to find persistent identifiers tracking users across apps and environments, some of which were for extended durations.<sup>1</sup> This included making video recordings of the applications running on screen, side-by-side with a data collecting proxy. The proxy captured the background data movements between the domains, applications, browsers and APP's servers.

Left: Side-by-side view of the application running and its data flows between the applications and APP's servers

Right: The collected data was exported and analyzed, Persistent identifiers are located.



<sup>1</sup> Tests conducted collected tens of thousands of HTTP requests, using iOS and Android; Safari, Chrome & other browsers; VPN on & off, USA & Canada mobile hardware and networks.

# APP Shares Persistent IDs Across Domains & Applications

After PRR collected the data, it organized and sorted the records to identify various IDs being used and re-used to track users across domains and applications.

PRR's expert analysis confirmed the existence and use of identifiers that persist across domains and applications sustained over an extended period. The value (green) of the three tokens (compass\_random\_token, art, alart) persist across e-commerce domains (in this case: drinkbrez.com, namacbd.com, minceetbien.com, ilmakiage.com) and three APP domains (sts.applovin, b.applovin, ms.applovin). These domains and APP services are for both mobile applications and web browsers viewing e-commerce sites.

**The value (in green) should not be the same—it should be unique to the user for each site visited.**

Below: The table depicts the same token value (green) persistently used by three types of tokens across four e-commerce site domains and three APP domains used for both mobile applications and web browser viewing.

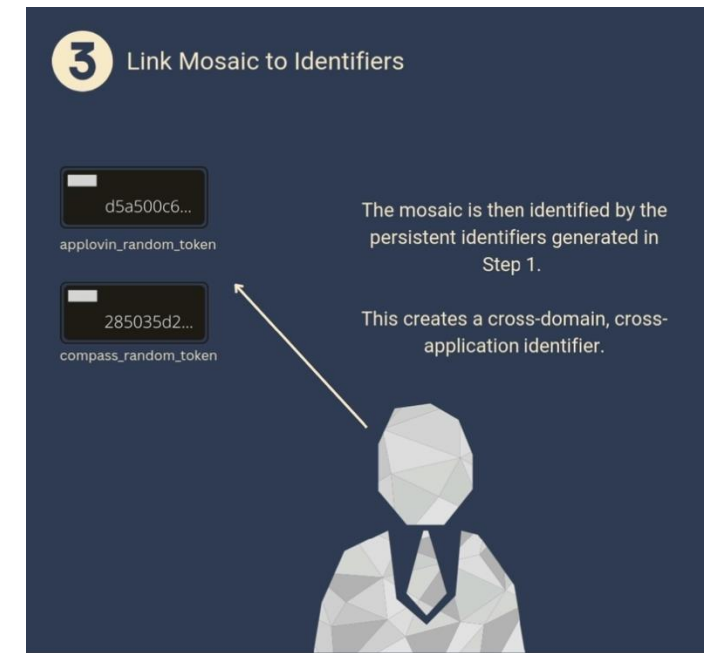
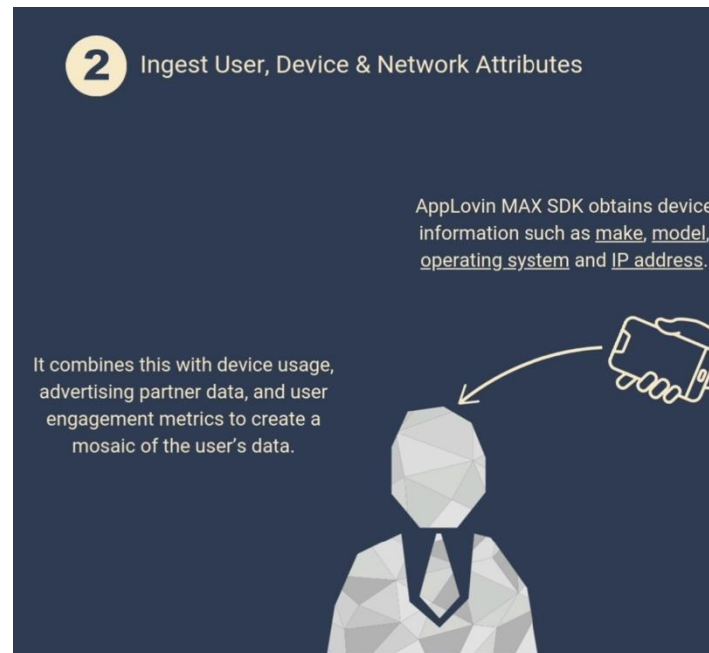
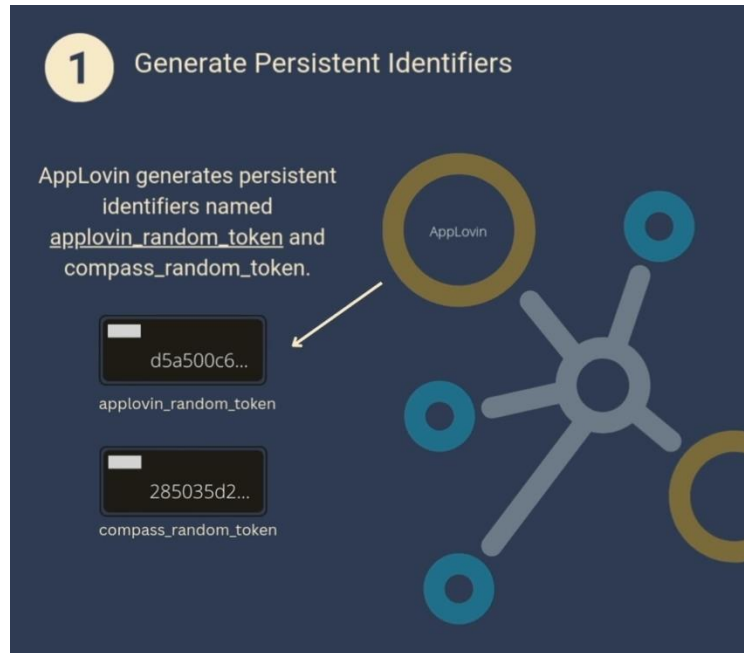
http time	type	http_origin (e-commerce)	token value	http host
2025-03-31T16:09:04.731Z	compass_random_token	file://	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://sts.applovin.com">sts.applovin.com</a>
2025-03-19T17:09:03.151Z	compass_random_token	<a href="https://minceetbien.com">https://minceetbien.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T15:49:08.755Z	compass_random_token	<a href="https://www.drinkbrez.com">https://www.drinkbrez.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T15:49:56.826Z	compass_random_token	<a href="https://www.drinkbrez.com">https://www.drinkbrez.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-19T16:58:15.042Z	compass_random_token	<a href="https://www.ilmakiage.com">https://www.ilmakiage.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T16:09:16.416Z	compass_random_token	<a href="https://www.namacbd.com">https://www.namacbd.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-19T16:58:18.169Z	compass_random_token		285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://ms.applovin.com">ms.applovin.com</a>
2025-03-31T16:02:03.234Z	art	file://	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://sts.applovin.com">sts.applovin.com</a>
2025-03-19T17:09:01.016Z	art	<a href="https://minceetbien.com">https://minceetbien.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T15:49:08.755Z	art	<a href="https://www.drinkbrez.com">https://www.drinkbrez.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-19T16:58:15.042Z	art	<a href="https://www.ilmakiage.com">https://www.ilmakiage.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-19T16:58:15.431Z	art	<a href="https://www.ilmakiage.com">https://www.ilmakiage.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T16:09:14.577Z	art	<a href="https://www.namacbd.com">https://www.namacbd.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T15:45:00.902Z	art		285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://ms.applovin.com">ms.applovin.com</a>
2025-03-31T16:02:03.234Z	alart	file://	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://sts.applovin.com">sts.applovin.com</a>
2025-03-19T17:09:01.016Z	alart	<a href="https://minceetbien.com">https://minceetbien.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T15:49:08.755Z	alart	<a href="https://www.drinkbrez.com">https://www.drinkbrez.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-19T16:58:15.042Z	alart	<a href="https://www.ilmakiage.com">https://www.ilmakiage.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>
2025-03-31T16:09:14.577Z	alart	<a href="https://www.namacbd.com">https://www.namacbd.com</a>	285035d2-a4bf-4275-bd06-31ea02d6a9fe	<a href="https://b.applovin.com">b.applovin.com</a>



# How APP Circumvents the Privacy Firewall:

## Creating Persistent IDs and Persistent Identity Graphs

1. When APP's Max SDK is launched it generates two tokens: the `applovin_random_token` and the `compass_random_token` (CRT). The CRT becomes the main persistent identifier and is the focus of this analysis. The identifiers are stored locally on the device and are easily discoverable by most open source or commercially available mobile forensic tools.
2. APP reads and ingests various types of device and network attributes including the make, model, OS, IP address, user engagement data and other data returning from advertisers. APP adds the data to its growing user mosaic or synthetic identity graph.
3. The persistent identifiers are linked to the user and device data, enabling APP to call and lookup the associated information anytime an event comes into a mobile game, Shopify site, or especially when an ad auction (mediation) event occurs.

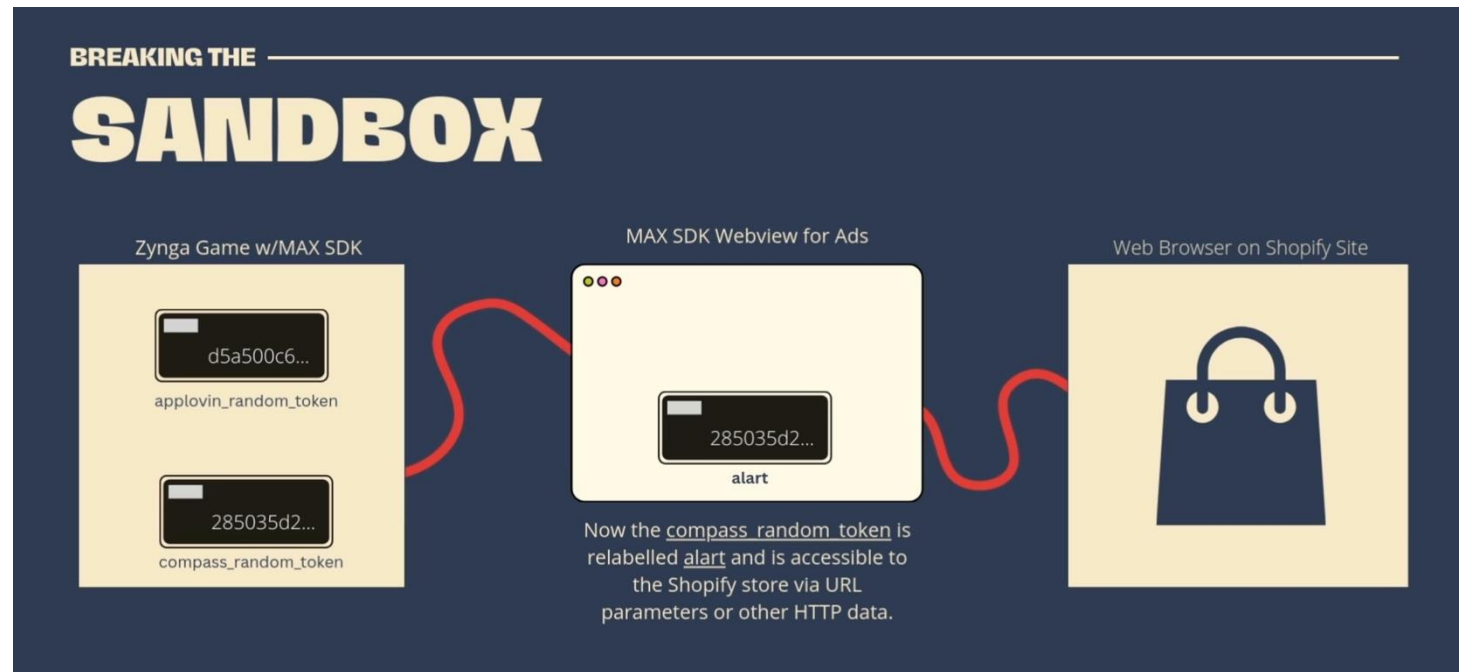


# How Does APP Break the Privacy Sandbox?

## Creating, Relabeling and Passing the Persistent ID

The Max SDK “webview” and the mobile web browser on the Shopify site run on the same mobile device. To ensure user privacy, Safari and Zynga are sandboxed away from each other. This is designed to prevent the sharing of information, cookies, or trackers. To circumvent this sandbox, APP inserts the CRT into the “webview” where ads run. This makes the CRT available to user click events or other interactions which point to the Shopify site; thereby making the CRT accessible to the web browser.

PRR’s video provides views of the persistent identifiers being passed back and forth between the device and various mobile applications and e-commerce stores. For those technically inclined or technically curious, check out the video link at the end of this presentation.

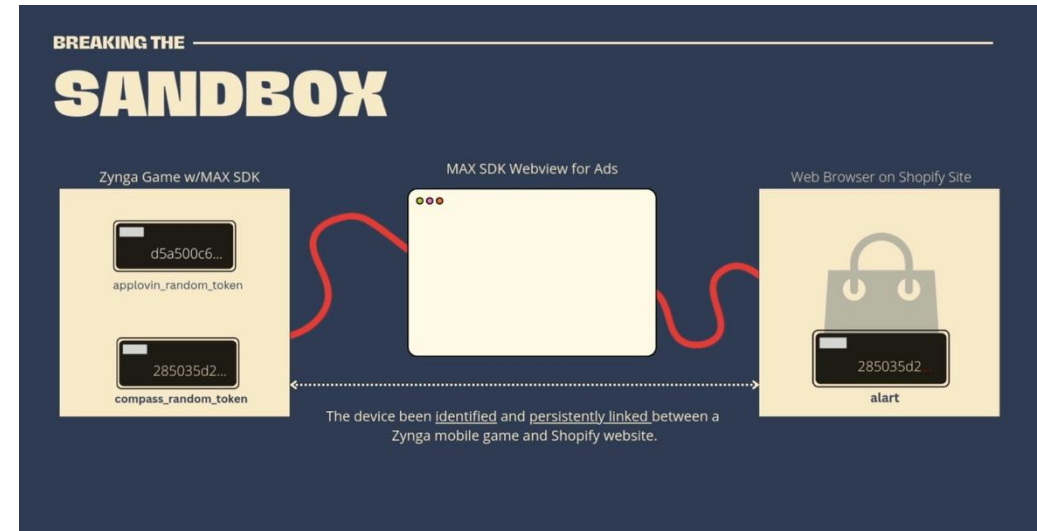
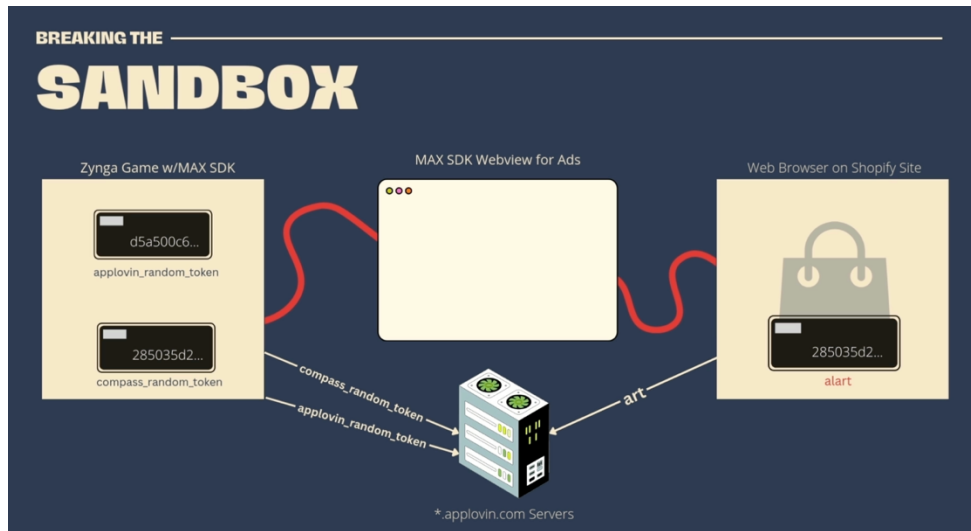


# How APP Breaks the Privacy Sandbox, Cont.:

## Creating, Relabeling and Passing The Persistent ID

After the CRT is created, it is disguised by being relabeled twice. First it is renamed “alart” and then “art”, but the underlying value is unchanged—it persists. The CRT/alart/art value creates an identifiable link from the device to the Zynga game to the Shopify store. Between all of them are APP’s servers. As users play mobile games, APP obtains data and builds out the user mosaic (or the synthetic PIG). The more users play, play in different the geographic locations, and use their device while the apps are running, the more data APP can collect and the more robust the user mosaic becomes.

As explained in our original report, the more robust the synthetic PIG, the better APP can determine if a user has already visited an advertiser’s website, added items to a cart or started a checkout, and thereby obtain signal. If the signal is strong, APP knows to bid to win that ad auction—and importantly, knows to retarget that interested customer with an ad for the products or brands whose sites they visited and demonstrated intent, such as initiating a purchase event.



# New Retargeting Example Based On Website Traffic

Our ongoing research turned up new examples of retargeting. PRR’s video shows an example where an APP ad for DrinkBrez is served while playing a Zynga game shortly after visiting the DrinkBrez website. The event captured includes the persistent identifier, the “**art**” value, which is shared with the mobile Safari browser and drinkbrez.com shortly before the retargeting happens. The shared “**art**” value is the same as what APP is using to track the user in the Zynga game, presenting both an observable phenomenon of cross-application use (Safari and a Zynga mobile game) as well as the likely technical component.

Below: Screen shot of data collected while playing Words With Friends. The “art” value: 285035d2-a4bf-4275-bd06-31ea02d6a9fe is shared with the mobile Safari browser and drinkbrez.com shortly before the retargeting ad is served.

The screenshot displays a network traffic analysis tool interface. At the top, a list of network requests is shown. The selected request is a POST to `https://b.applovin.com/shopify/v2/pixel` with a status of 200 OK. Below this, the 'Request' tab is active, showing the raw body of the request as a JSON object. The 'art' field within this object is highlighted with a red box and contains the value `"285035d2-a4bf-4275-bd06-31ea02d6a9fe"`. A red arrow points from the handwritten text 'Persistent Identifier' to this specific field. The 'Response' tab is also visible, showing standard headers like 'date', 'content-type', and 'content-length'.



# New Retargeting Example Based On Website Traffic, Cont.

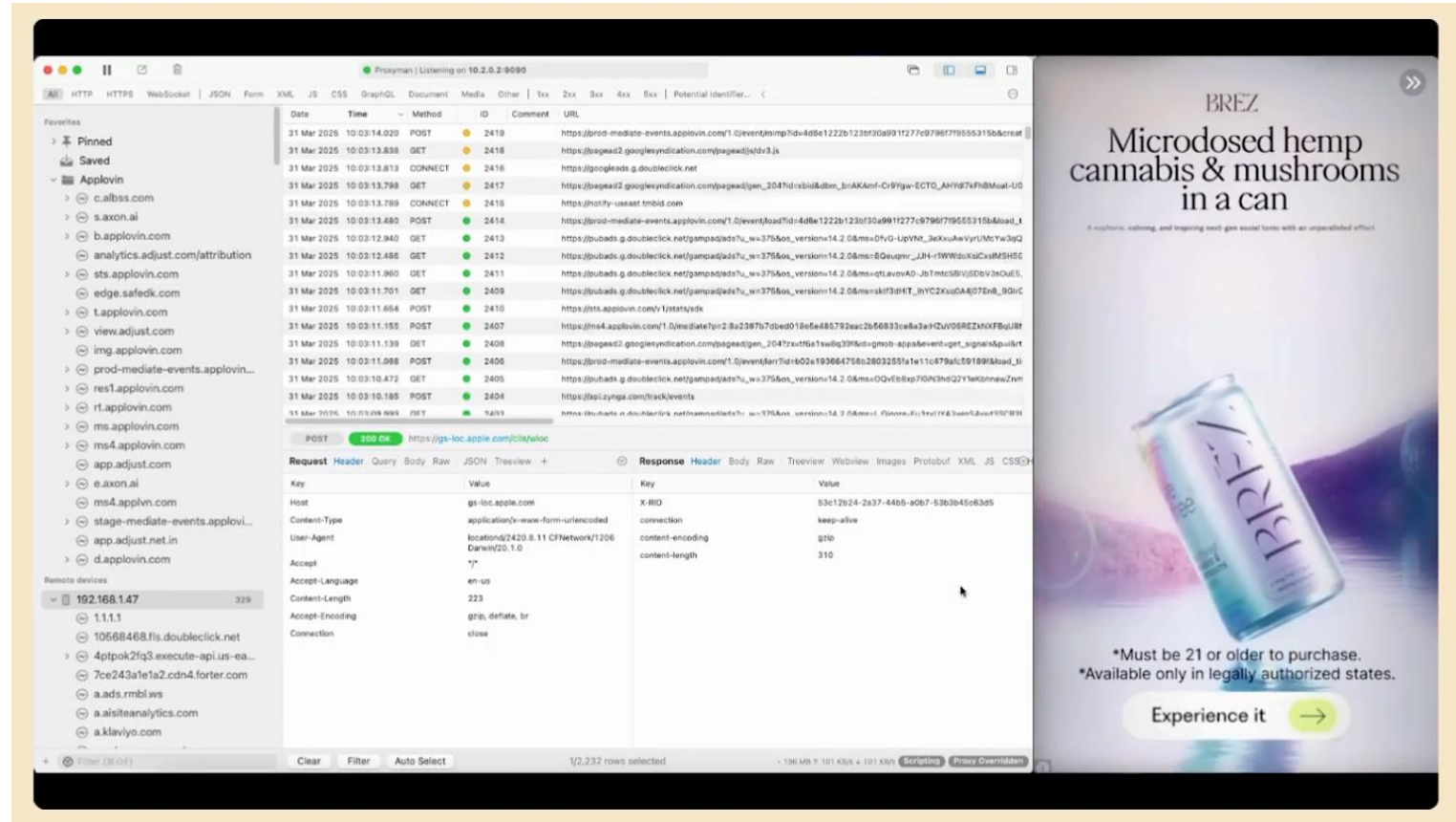
Shortly after the connections are made between Words With Friends, APP, and drinkbrez.com a “BREZ” ad is shown.

This in-app example presents compelling evidence of APP tracking a user across domains, matching the user’s history with a mobile application, and then winning the ad auction to retarget an existing website visitor, an already in-the-funnel prospective customer.

This additional retargeting example exemplifies how APP’s ads seek to win conversions by retargeting—as opposed to being substantially all truly net new customers.

This was one of many instances where we observed retargeting happening in this way, with data captured to prove it.

Below: Split screen image of the drinkbrez.com ad running along with the data connections and transfers between the device, APPs servers, and the web browser.





Like the data analysis spreadsheet shown earlier, this illustrates how the synthetic PIG value is connected to multiple APP domains running mobile applications and web browsers viewing e-commerce sites.

- Persistent ID value: 285035d2-a4bf-4275-bd06-31ea02d6a9fe
- E-commerce websites: drinkbrez.com, namacbd.com, mincebien.com, ilmakiage.com,
- APP domains: sts.applovin.com, b.applovin, ms.applovin (offscreen at left)

# Gephi Graph of Identifiers and Servers

# Video: APP's Cross-App Cross-Domain Tracking, Persistent Identity Graph Creation & Retargeting

This video is intended to illuminate for APP investors, partners, stakeholders, and others in AdTech, privacy research and cybersecurity, how the APP identifiers reach across domains and applications, and how these persistent identifiers interact with APP's tech stack and during the mobile ad auction (mediation) process.

The video demonstrates:

- That APP uses persistent identifiers, in sharp contrast with its Foroughi's claims and the Shikin's examples of FB and GOOG;
- The mechanics of how APP creates persistent identifiers on device;
- How these identifiers are combined to create device and user graphs (synthetic PIGs);
- That these identifiers are shared across domains and applications; and
- An example of an APP ad retargeting immediately following a visit to the ad customer's website.

This video draws from original data research performed both prior and subsequent to our original report. It was prepared by our outside, third-party technical expert, Justin Seitz of Permanent Record Research.



**PLAY VIDEO**

# Conclusion: Execs Lied About Persistent Identifiers Likely Due to Pressure from Deplatforming and Margin Compression Risks



Evidence in the captured data indicates that APP's CEO and CTO blatantly lied and misled investors about APP's use of persistent identifiers. We think this is because there is significant risk of APP being deplatformed for TOS privacy violations, as well as potential risks of regulatory action. Additionally, we see material risks from margin-compression as APPs techniques become better understood by its competitors and customers.

For example, as noted in our initial report, Meta is both a key platform partner (Facebook Audience Network partner) and a major competitor. One sell side analyst recently reported that Meta was the the primary contributor to APPs market share gains. We believe Meta will be paying closer attention to APP and that Meta has the means to remove APP as a competitor, if it so choses.

Nevertheless, if no platforms take direct action, then other Ad tech competitors will be compelled to replicate APPs techniques to keep up.

Last, we contend that as customers find they are paying, or indeed overpaying, for retargeting ads they will likely further cut spend and/or or seek lower cost approaches to retarget interested or existing customers, diminishing APPs potential customer base, revenues, and margins.